

SeaPort-e Acquisition Portal

Aquilent worked with the Navy to develop the first automated acquisition portal tailored to government requirements that is intuitive, secure, cost- and time-efficient, and provides ongoing access to performance data.

the objective_

In an effort to take full ownership of its service contracting requirements, the Navy developed a new comprehensive multiple award contracting strategy known as SeaPort. To streamline & properly manage the SeaPort service contract process, the Navy knew they needed an innovative electronic contracting tool that would automate task order placement & administration.

the solution_

Aquilent worked with the Navy to design, develop, and deploy SeaPort-e, the e-business portal based on the Epic™ E-Procurement Solution. This portal system provides government and industry with a completely paperless way to acquire goods and services.

Navy contracting offices are confronting unprecedented levels of demand for acquisition throughput, yet at the same time are also grappling with fewer resources, a less seasoned 1102 community, and greater demands for timeliness and transparency. Epic has allowed Navy to meet these challenges via their SeaPort portal implementation. Specifically, the portal facilitates:

- > **Solicitation development** – leveraging a series of guided user interfaces and template-driven content, SeaPort users are able to quickly author RFPs for new service requirements. The portal also ensures solicitations are data validated and exposed to the proper approval workflow.
- > **Electronic proposal submission** – Epic's innovative Vendor Portal allows SeaPort industry partners to electronically submit proposals

for service requirements. The vendor portal provides Navy users with an efficient tool for managing vendor interactions throughout the pre-award & post-award lifecycles.

- > **Award determination** – to facilitate shorter cycle times, Navy needed a tool that would automate the proposal evaluation process. Epic's award determination module allowed for role-driven access to proposal data, automated evaluation workflows, and provided electronic archiving of proposal data & evaluation artifacts.
- > **Task order placement & administration** – Given the extensive volume of service contract obligations anticipated by Navy, the solution needed to greatly streamline award execution and post-award modification processing. Epic simplifies the process of applying funding to task orders and exercising options, while also managing the approval and award notification processes.

the payoff_

The SeaPort-e system has allowed Navy to successfully meet its service contracting objectives. Specifically, SeaPort has:

- > Reduced acquisition cycle time by 50%.
- > Increased the level of competition for contracts.
- > Provided a means for achieving and reporting upon Small Business performance.
- > Allowed Navy to address contract obligation demand (over 30,000 task order modifications since mid-2004).

SeaPort-e marked the first-ever automated acquisition portal with applications customized to fit government requirements and regulations.

HIGHLIGHTS

- > Reduced acquisition time by 50%.
- > A secure and streamlined way to acquire services.
- > First automated acquisition portal tailored to the government.
- > Provides a completely paperless acquisition of services.
- > Provides an intuitive e-commerce environment.
- > Reduced costs through increased competition and aggregated acquisitions.

The screenshot displays the SeaPort-e web application interface. At the top, it shows the user is logged in as 'F102 Training' and the current time is 8:34:22 AM on 11/28/07. The main content area is titled 'View Event Details' and provides information for a specific event. Below this, there is a table of 'Event Attachments'.

Name	Uploaded Date	Size
800214-04-A-0017-X.pdf	10/18/07	109 KB
214_MAS04-2349-0101.doc	11/19/07	219 KB
COMA Rev 2-D-28.doc	11/19/07	244 KB
SEA-DOC	11/19/07	13.9 KB
MSB-LDP-CFAP.doc	11/19/07	53.9 KB
MSB-GFF.doc	11/19/07	24.9 KB