

GENERAL SERVICES ADMINISTRATION

Federal Supply Service Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system.

The Internet address for GSA Advantage!™ is <https://www.gsaadvantage.gov>

Mission Oriented Business Integration Services (MOBIS)

FSC Group: 874

FSC Class: 8742

Contract No.: GS-10F-0318S

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: June 26, 2006 through June 25, 2011;
With an option to extend the term for three additional five-year periods
Prices shown herein are net (discount deducted)

Business Size: Large



Aquilent, Inc.
Attn: Contracts
1100 West Street
Laurel, MD 20707

Phone: (301) 939-1000
Fax: (301) 953-9021
Email: contracts@aquilent.com

To access more information on Aquilent's Federal Practice visit our website at <http://www.aquilent.com>



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CUSTOMER INFORMATION

1.a

SINS Offered	Item Descriptions	Awarded Price(s)
874-1 Consulting Services 874-6 Competitive Sourcing Support 874-7 Program Integration and Project Management Services	See page 10	See page 12

- 1b. See page 12 for hourly rates.
- 1c. See page 10 for labor category descriptions
- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$300.00
- 4. Geographic Coverage (delivery area): Domestic.
- 5. Points of production: Same as Contractor.
- 6. Discount from list prices or statement of net prices: Prices shown on attached Pricelist are net prices with discount included.
- 7. Quantity discounts: Not included in net pricing.
- 8. Prompt payment terms: Net 30 days.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Accepted.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Accepted
- 10. Foreign items: None
- 11a. Time of delivery: As specified on individual Task Order.
- 11b. Expedited Delivery. As negotiated by individual Task Order.
- 11c. Overnight and 2-day delivery: Contact the Contractor's representative for rates for overnight and 2-day delivery.
- 11d. Urgent Requirements: Contact the Contractor's representative to effect a faster delivery.
- 12. F.O.B. point(s): Destination. Prices cover delivery to destinations located within the 48 contiguous States and the District of Columbia, Alaska, Hawaii, and Puerto Rico.

13a. Ordering address(es):

For Mailed Orders:

Karen Davis
Contracts Manager
Aquilent, Inc.
1100 West Street
Laurel, MD 20707

For Electronic Orders:

Email: karen.davis@aquilent.com Or contracts@aquilent.com

For Facsimile Orders:

Karen Davis, Contracts Manager
Facsimile: 301-953-9021

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) Subpart 8.4 Federal Supply Schedules. Also, see page 5 herein below. The FAR can be accessed on the Internet at <http://www.arnet.gov/far/far/>.

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.4, are considered to be issued pursuant to full and open competition. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a Schedule using the procedures outlined in FAR 8.4, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

All orders are subject to the terms and conditions of this contract. In the event of conflict between a delivery order and this contract, the contract shall control (see FAR 52.218).

The organizations listed below may place orders under this contract.

- Executive agencies
- Other Federal Agencies
- Mixed-ownership Government
- The District of Columbia
- Government Contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1.
- Other activities and organizations authorized by statute or regulation to use GSA as a source of supply.

Orders may be placed through Electronic Data Interchange (EDI) or mailed in paper form. Orders may also be placed by EDI using computer-to-computer EDI or facsimile.

Any order issued during the effective period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order. The contract shall

govern the Contractor's and Government's rights and obligations with respect to that order to the same extent as if the order were completed during the contract's effective period.

14. Payment address:

Aquilent, Inc.
1100 West Street
Laurel, Maryland 20707

Government Commercial Credit Cards will be acceptable for payment. In addition, bank account information for wire transfer payments will be shown on the invoice.

15. Warranty provision: Aquilent warrants that its services will be performed in a good work-man-like manner. Aquilent agrees to re-perform any services not in compliance with this warranty brought to its attention within thirty (30) days after those services are performed, unless otherwise specified in a task order.

Aquilent warrants that its deliverables which are original content shall materially conform to their relevant specifications, for a period of thirty (30) days from delivery to the Government. Aquilent agrees to correct any such deliverables not in compliance with this warranty brought to its attention within the foregoing warranty period.

16. Export packing charges, if applicable: Not Applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Not applicable.

18. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable.

19. Terms and conditions of installation (if applicable): Not Applicable.

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable.

20b. Terms and conditions for any other services (if applicable): Not Applicable.

21. List of service and distribution points (if applicable): Not Applicable.

22. List of participating dealers (if applicable): Not Applicable.

23. Preventive maintenance (if applicable): Not Applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable.

24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and can be found at <http://www.aquilent.com/solutions/webpresence.html>
The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 10-340-2272

26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

27. Uncompensated Overtime: Not Applicable.

OTHER PERTINENT INFORMATION

Blanket Purchase Agreements (BPAs)

Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

Federal Acquisition Regulation (FAR) 13.201(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.202(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the suggested BPA format on page 5, Best Value Blanket Purchase Agreement, and Blanket Purchase Agreement on page 6, for customers to consider when using this purchasing tool.



BPA NUMBER _____

(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

- 1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER *SPECIAL BPA DISCOUNT/PRICE

_____	_____
_____	_____
_____	_____

- 2. Delivery:

DESTINATION

DELIVERY SCHEDULES / DATES

_____	_____
_____	_____
_____	_____

- 3. The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- 4. This BPA does not obligate any funds.

- 5. This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- 6. The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

_____	_____
_____	_____
_____	_____

- 7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- 8. Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.



9. The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
10. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

ORGANIZATIONAL AND CONSULTANT CONFLICT OF INTEREST

The Contracting Officer has determined that potential conflicts of interest may occur during performance of orders under this contract. These include circumstances involving (1) systems engineering and technical direction, (2) preparation of specifications or work statements, (3) providing evaluation services, and (4) obtaining access to proprietary data or information. Ordering Officers may impose organizational conflict of interest provisions and/or clauses as they determine appropriate based upon the individual situation. (See FAR 9.5 Organizational and Consultant Conflict of Interest and Clause C-FSS-370 Contractor Tasks/Special Requirements.)

SUBCONTRACT CONSENT

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontracts for furnishing any of the work called for in an order.



MOBIS SUMMARY OF SERVICES

AQUILENT OFFERED SINs:

874-1 Consulting Services

874-6 Competitive Sourcing Support

874-7 Program Integration and Project Management Services

The Mission Oriented Business Integration Services (MOBIS) Schedule is designed to allow Federal agencies to begin or continue management, organizational and business improvement efforts. Contractors provide MOBIS services to agencies as specified in task orders under this Federal Supply Schedule (FSS). Whether services and products are commercial off-the-shelf, customized off-the-shelf, or designed to suit, they must fit into and support the system-wide model of management excellence and performance improvement embodied efforts and programs such as the Malcolm Baldrige National Quality Award (MBNQA), the President's Award for Quality (PAQ), National Partnership for Reinvention (NPR) initiatives, the Government Performance and Results Act, and/or individual agency management plans and strategies. The objective of MOBIS is to provide all Federal agencies with access to the finest management consulting firms available in the commercial sector.

MOBIS SINs

SIN 874-1: CONSULTING SERVICES

Aquilent will provide expert advice, assistance, guidance or counseling in support of agencies' management, organizational and business improvement efforts. This may also include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to:

STRATEGIC, BUSINESS and ACTION PLANNING	HIGH PERFORMANCE WORK	PROCESS AND PRODUCTIVITY IMPROVEMENT
SYSTEMS ALIGNMENT	LEADERSHIP SYSTEMS	ORGANIZATIONAL ASSESSMENT
CYCLE TIME	PERFORMANCE MEASURES AND INDICATORS	PROGRAM AUDITS, AND EVALUATIONS



SIN 874-6: COMPETITIVE SOURCING SUPPORT

Aquilent will provide expert advice, consultation and assistance to federal organizations tasked with conducting OMB Circular A-76 Commercial Activities studies, strategic sourcing studies, privatization studies, public-private partnerships and other competitive sourcing projects or efforts including activities related to the Federal Activities Inventory Reform Act. Task orders may include, but are not limited to:

STRATEGIC, TACTICAL and OPERATIONAL LEVEL PLANNING SUPPORT PLANNING	ASSESSMENTS AND/OR STUDIES OF POTENTIAL PRIVATIZATION INITIATIVES	DEVELOPMENT OF PERFORMANCE WORK STATEMENTS (PWS)
DEVELOPMENT OF IN-HOUSE GOVERNMENT COST ESTIMATES	DEVELOPMENT OF QUALITY ASSURANCE SURVEILLANCE PLANS (QASP)	ADMINISTRATIVE APPEAL PROCESS SUPPORT
COMPARISON OF IN-HOUSE BIDS TO PROPOSED INTER-SERVICE SUPPORT AGREEMENT (ISSA) PRICES	PERFORMANCE OF MANAGEMENT STUDIES TO DETERMINE THE GOVERNMENT'S MOST EFFICIENT ORGANIZATION (MEO)	MEO OR CONTRACT IMPLEMENTATION SUPPORT
MEO PERFORMANCE REVIEWS	INITIAL STUDY PLANNING	PRIVATIZATION
STRATEGIC SOURCING		

SIN 874-7: PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES

Aquilent will provide services in the management, integration, and programs and projects. These services may include, but are not limited to:

PROGRAM MANAGEMENT	PROGRAM OVERSIGHT	PROJECT MANAGEMENT
PROGRAM INTEGRATION (TEAM LEADER)		



SUMMARY OF MOBIS LABOR CATEGORIES AND DESCRIPTIONS

Table 1 below shows the labor categories and descriptions for SINs (874-1, 874-6 and 874-7).

Table 1: MOBIS Labor Categories and Descriptions

MOBIS Labor Category Names	MOBIS Labor Category Descriptions
Program Manager	Complex project management, strategic and tactical planning, coordination, control and critical decision-making. Requires 15 or more years experience in primary type of work being performed. Incumbent routinely interfaces with multiple internal and client staffs and management, has significant responsibility for the quality of all deliverables, prepares and performs final reviews on critical written communication documents and regularly makes presentations on program progress. Incumbents are considered to be managerial and/or executive level staff. Bachelors Degree required; Masters Degree serves as equivalent of 2 years experience.
Project Manager	Performance of the most complex tasking associated with the project being performed. May include supervisory or coordinative program management support activity. Typically includes high level responsibility for providing quality deliverables. Requires 12 or more years experience. Incumbents are considered to be senior level professionals. Bachelors Degree required; Masters Degree serves as equivalent of 2 years experience.
Senior Consultant	Produces deliverables. Requires 8 or more years of professional experience. Incumbents are considered to be full journey person professionals. This Labor category additionally encompasses senior (full journey person level) non-technical staff involved in performing program administrative functions for this project. Bachelors Degree required; Masters Degree serves as equivalent of 2 years experience. Leads teams and/or provides subject-matter expertise to project teams.



MOBIS Labor Category Names	MOBIS Labor Category Descriptions
<p>Consultant</p>	<p>Incumbent performs work on a professional scale greater than an entry or intern level, yet less than a full journey person professional level. Requires 2 or more years of professional experience. This labor category additionally encompasses partially experienced, yet, not full journey person level non-technical staff who are performing supporting activities such as program administrative functions for this project. Bachelors Degree required. Provides subject-matter knowledge to project teams.</p>
<p>Analyst</p>	<p>Incumbent performs work at an entry or intern level. Although experience is limited, requires basic education and/or certification training appropriate for specific professional work involved with.</p>
<p>Administrative Assistant</p>	<p>Incumbent performs non-technical administrative and secretarial type of work in supporting the project.</p>

SUMMARY OF MOBIS HOURLY LABOR RATES

Rates are applicable for the following SINs:

874-1 Consultation Services

874-6 Competitive Sourcing Support

874-7 Program Integration and Project Management Services

NOTE: Post September 2008 pricing will be in accordance with MOBIS contract clause I-FSS-969 Economic Price Adjustment – FSS Multiple Award Schedule (Jan 2002).

Table 2: MOBIS Labor Categories and Labor Rates

MOBIS Labor Categories Applicable to SINs 874-1, 874-6 and 874-7	Contract Year 2 Labor Rates September 25, 2007 through September 24, 2008
Program Manager	\$192.44
Project Manager	\$177.70
Senior Consultant	\$140.94
Consultant	\$113.99
Analyst	\$78.64
Administrative Assistant	\$73.01

SMALL BUSINESS COMMITMENT

Aquilent's commitment to promote small business participation procurement programs is outlined below.

PREAMBLE

Aquilent provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

- To actively seek and partner with small businesses.
- To identify, qualify, mentor and develop small, small disadvantaged and women-owned businesses by purchasing from these businesses whenever practical.
- To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.
- To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with who to partner.
- To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact:

Aquilent, Inc.
Karen Davis
Contracts Manager
1100 West Street
Laurel, MD 20707
Phone: 301-939-1242
Facsimile: 301-953-9021
e-mail: karen.davis@aquilent.com